

SAVE THE DATE



**Biofit** FOSTERING  
INNOVATION  
& TRANSFER

The leading European partnering event for  
early-stage deals and investment rounds in the  
Life Sciences field

**November**  
**29<sup>th</sup> - 30<sup>th</sup>, 2022**  
**STRASBOURG**



**11<sup>th</sup>**  
**EDITION**

  @BIOFIT\_EVENT  
[www.biofit-event.com](http://www.biofit-event.com)


# BIOFIT AT A GLANCE


BioFIT is the leading partnering event in Europe for **technology transfer, academia-industry collaborations, early-stage innovation deals and pre-seed, seed and Series A investment rounds** in the field of Life Sciences.

 **1,000+**  
delegates

 **35+**  
countries  
represented

## Who will you meet?

 **25%** TTOs, Research institutions, Incubators, Academics

 **20%** Pharma & Diagnostic companies

 **20%** Biotech companies

 **15%** R&D services - Preclinical CROs and CDMOs

 **10%** Investors (pre-seed, seed and Series A)

 **5%** Consulting companies, law firms

 **5%** Associations, clusters, media

## Inside the event

 ONE-ON-ONE MEETINGS


 EXHIBITION

 CONFERENCES

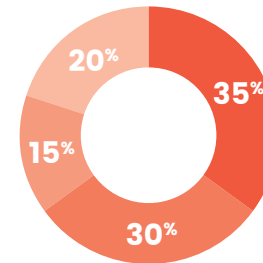
 PROJECT - CEO MATCHMAKING

 PITCH SESSIONS

# ONE-ON-ONE MEETINGS

 **48 HOURS** TO MEET YOUR FUTURE PROJECT PARTNERS, OBTAIN FUNDING AND ACCELERATE INNOVATION

OUT OF 1,000+ BIOFIT ATTENDEES,  
**1,015+ deals** HAVE BEEN GENERATED



### Breakdown of deals by nature:

- ◆ 35% of collaborative research projects
- ◆ 30% of licensing deals
- ◆ 15% of equity investment deals
- ◆ 20% of services deals

Estimate based on the delegates' outcomes from the 2 previous editions



**IDENTIFY**



**INITIATE**



**MEET**



**DEVELOP**

BioFIT's partnering platform is powered by: **Vimeet**  
Your One to One Events

## R&D dating for animal health and innovation

The 7<sup>th</sup> edition of the "R&D dating for Animal Health and Innovation" business convention is hosted by BioFIT 2022.



## Project - CEO matchmaking

Are you a bioentrepreneur seeking a project? Do you have projects needing a CEO?

The Project - CEO matchmaking session will be the opportunity to establish future collaborations between bioentrepreneurs and projects in need of a CEO.

# CONFERENCES



**60+**  
high-level speakers

Steered by a prestigious committee, the BioFIT 2022 conference programme is tailored to match the interests of every player of the sector. Rooted in four custom-made tracks, the conference sessions bring together international experts to discuss the current stakes of the early-stage innovation in the life sciences sector and focus on:

TRACK  
**1**

Best practices  
in R&D  
collaborations

TRACK  
**2**

Nurturing and  
licensing  
early-stage assets

TRACK  
**3**

From pre-seed to  
Series A: Accessing  
early-stage investment

TRACK  
**4**

Animal  
Health  
Highlights



# STEERING COMMITTEE

## PHARMA, BIOTECH

- Damien Chopy**  
Business Development Manager  
Roche
- Florence Dal Degan**  
R&D Innovation Sourcing Director  
Novo Nordisk
- Isabelle Dupin-Roger**  
Director of External Opportunities  
Servier
- Julie Edwards**  
Business Development and Licensing  
Boehringer Ingelheim
- Guy Hélin**  
Co-founder & CEO  
Syngulon
- Stephan Lensky**  
Chief Operating and Chief  
Business Officer  
EpimAb Biotherapeutics
- Marie-Ange N'Zoutani**  
Head of Acceleration Office  
Sanofi
- Niharika Sharma**  
Investment Associate  
Roivant Sciences

- Philippe Verwaerde**  
Chief Executive Officer /  
Chief Scientific Officer  
Aizprotect

- Joachim Vogt**  
Director, Search and Evaluation,  
Western Europe  
AbbVie

- Ulrich Zügel**  
Emerging Science & Innovation  
Lead – Inflammation &  
Immunology Europe  
Pfizer

## ACADEMIA, TTO

- Hervé Ansanay**  
Business Development Manager  
SATT Ouest Valorisation &  
SATT Paris Saclay
- Jürgen Bauer**  
Deputy Managing Director  
EMBLEM Technology Transfer
- Garold Breit**  
CEO  
Breit Ideas LLP
- Jean-Luc Chagnaud**  
Healthcare Business Development &  
Intellectual Property Manager  
Aquitaine Science Transfert
- Yannick Campion**  
Business Development Officer  
SATT Nord
- Caroline Dreyer**  
President  
SATT Conectus
- Esther Lange**  
Industry Liaison Manager  
Ascenion

## ASSOCIATIONS, CLUSTERS

- Yohan Grosjean**  
Communication Officer  
AFSSI - The French association of outsourcing and  
innovative companies

- Jean-Louis Hunault**  
President  
SIMV - The French association of the animal health  
industry

- Marco Pintore**  
General Manager  
BioValley France

- Émilie Royère**  
General Manager  
Eurobiomed

- Corinne Szilagyi**  
Senior Partner  
Biotech Développement Conseils  
& Member of the Business Development Committee  
France Biotech

- Etienne Vervaecke**  
General Manager  
Eurasanté & Clubster-NHL

## INVESTORS

- Frank Hensel**  
Principal  
High-Tech Gründerfonds
- Jérôme Majoie**  
General Manager  
Fournier-Majoie Foundation
- Sara Núñez-García**  
Co-Founding Partner  
Forty51 Ventures
- Daniel Parera**  
Senior Advisor  
Kurma Partners  
Co-Founder, CEO & CMO  
IcanoMAB
- Zhizhong Yao**  
Principal, Biotech & Biopharma  
Sofinnova Partners
- Lotfi Yelles Chaouche**  
Partner  
Theodorus Investment Funds

# PITCH SESSIONS

## Start-up Slams

The Start-up Slams are a great opportunity for **young companies** (and particularly for start-ups seeking to raise a seed or a Series A financing round) to showcase their project in front of potential partners and investors.

## Collaborative and Licensing Opportunity Presentations

The Collaborative and Licensing Opportunity Presentations enable **TTOs, universities, research institutes** and **companies** to showcase their early-stage technologies in front of potential partners, in order to entail a collaborative project and/or a licensing deal.

## Animal Health Presentations

The Animal Health Presentations allow **young companies, TTOs, universities, research institutes** and **companies** to showcase their innovative project in front of potential partners and investors in the Animal Health sector.



The winners will be awarded as the most innovative start-up and the most promising technology in Life Sciences and Animal Health.

Selected candidates will have the opportunity to prepare for D-day by participating in a **warm-up session**, to help them improve their pitch thanks to the valuable coaching and feedback from BioFIT's Steering Committee members.

**APPLY**  
BEFORE SEPTEMBER 9<sup>TH</sup>, 2022

**BE SELECTED**  
BY A JURY OF EXPERTS

**PITCH**  
DURING BIOFIT

# THEY TRUST US

## PHARMA

AbbVie | Asahi Kasei Pharma Corporation | Bayer | Boehringer Ingelheim | Daiichi Sankyo Co | EA Pharma | Eli Lilly and Company | Johnson & Johnson Innovation | MSD | Novo Nordisk | Pfizer | Roche | Sanofi | Servier...

## VETERINARY

Altar | Armenta | Avogadro | Boehringer Ingelheim Animal Health | Diagnostics for Animals | Provaxs | ReproPharm | SIMV | Zoetis...

## BIOTECH & DIAG

Accure Therapeutics | Allero Therapeutics | Alzprotect | AM Pharma | Cyclia | Evotec | Genfit | Proteona | Roivant Sciences | Shorla Pharma | Syngulon...

## TTOS & ACADEMIA

Ascenion | BioAster | BioInnovation Institute | Cancer Research UK | EMBLEM Technology Transfer | Fraunhofer Institute for Cell Therapy and Immunology | IFOM the FIRC Institute of Molecular Oncology | Imperial College London | INRAE Transfert | IOCB Tech | University of Birmingham | VIB...

## INVESTORS (PRE-SEED, SEED, SERIES A)

BioGeneration Ventures | Cambridge Innovation Capital | Dementia Discovery Fund | European Investment Bank | Fund+ | High-Tech Gründerfonds | INKEF Capital | LSP | M Ventures | Novo Holdings A/S | Sofinnova Partners | Start Codon | Theodorus Investment Funds | TVM Capital Life Sciences | V-Bio Ventures...

Organisers:



Institutional partners:



With the support of:



# JOIN BIOFIT 2022

## Registration fees

Fees per person (excl. VAT)

	<b>SUPER EARLY BIRD</b> Before March 31 <sup>st</sup> , 2022 included	<b>EARLY BIRD</b> From April 1 <sup>st</sup> to June 30 <sup>th</sup> , 2022 included	<b>REGULAR FEE</b> From July 1 <sup>st</sup> to October 27 <sup>th</sup> , 2022 included	<b>LATE REGISTRATION</b> From October 28 <sup>th</sup> , 2022
<b>Mature company</b> (> 5 years old)	€ 1,099	€ 1,249	€ 1,399	€ 1,534
<b>Cluster   Association</b>	€ 939	€ 1,069	€ 1,199	€ 1,314
<b>TTO   Research institution   University</b>	€ 729	€ 839	€ 939	€ 1,049
<b>Emerging company</b> (≤ 5 years old) <b>SME</b> (≤ 5 employees)	€ 459	€ 519	€ 579	€ 634
<b>Academic Research fellow/associate</b>	€ 359	€ 419	€ 459	€ 504
<b>Investor</b> (pre-seed, seed or Series A)				

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## Exhibition fees

(excl. VAT)

	<b>SUPER EARLY BIRD</b> Before March 31 <sup>st</sup> , 2022 included	<b>EARLY BIRD</b> From April 1 <sup>st</sup> to June 30 <sup>th</sup> , 2022 included	<b>REGULAR FEE</b> From July 1 <sup>st</sup> to October 27 <sup>th</sup> , 2022 included
<b>Start-up corner 4m<sup>2</sup></b> (inc. 1 full pass   ≤ 5 years old)	€ 1,500	€ 1,650	€ 1,800
<b>6 m<sup>2</sup> equipped booth + 1 full pass</b>	€ 2,300	€ 2,500	€ 2,700
<b>9 m<sup>2</sup> equipped booth + 1 full pass</b>	€ 3,500	€ 3,700	€ 3,900
<b>12 m<sup>2</sup> equipped booth + 1 full pass</b>	€ 4,600	€ 4,800	€ 5,000
<b>18 m<sup>2</sup> equipped booth + 2 full passes</b>	€ 6,800	€ 7,000	€ 7,200

\*The **FULL PASS** gives access to all BioFIT activities including the partnering platform to pre-organise one-on-one meetings.

## Sponsorship opportunities (excl. VAT)



► **PLATINUM  
SPONSOR**  
€20,000

► **GOLD  
SPONSOR**  
€15,500

► **BRONZE  
SPONSOR**  
€6,500

► **SILVER  
SPONSOR**  
€11,000

Achieving your business goals starts here!  
Possibility to customise an offer to fit your needs.

### CONTACT

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### EVENT VENUE

STRASBOURG CONVENTION CENTRE  
Palais de la Musique et des Congrès - Place de Bordeaux  
67082 Strasbourg, France